

Term 3 2006 National Grading Master
Gathering Ideas

Learning from Pacific Neighbours
Analysis

DRAFT for DISCUSSION

Gathering Ideas	Analysis	Finance	
Well organised structured and briefed round-table clearly focused with strong discussion producing a broad range of useful ideas.	Thorough analysis of a potential export opportunity exploring both long and short term aspects.	Detailed analysis identifying all significant income, set-up and running cost streams with an analysis of the impact of one significant variation.	A
Multiple export opportunities identified from team ideas and practical contribution to the organisation and running of an effective round table.	Deep analysis of one key factor and an analysis of a range of others that will affect the opportunity.	Analysis identifying likely set up and running expenses, income, profit and simple high/low type numerical investigation of a factor affecting the profit.	B
Export opportunities identified from team ideas and active contribution to organisation or running of an effective round table.	Analysis of a range of factors affecting the opportunity.	Financial analysis model allowing for analysis of factors affecting profit.	C
Identification of some export opportunities either from team or round-table ideas.	Some analysis of significant factors affecting the opportunity.	Simple cost/income analysis.	U